TRAINERS ORGANIZATION

B2B PILOT · BOARDS AND EXECUTIVE TEAMS · FROM Q1 2027

Price the cascade before you sign.

A three-month, neutrally facilitated pilot for boards whose decisions now move with supply chains, prices and politics: map every channel, forecast cost in ranges, and build a decision protocol your team can run.

THE CASE: ONE ORDER, EVERY CHANNEL

On 27 February 2026 a nine-word order set off a cascade that is still running through shipping, energy, fertiliser, harvests and households. **Every one of these channels was documented in public sources before the first strike.**

−70% Hormuz traffic within 24 hours	**$100+** Brent crude a barrel by 8 March
+80% urea price, February to April	**136.0** FAO Food Price Index, Sept. 2026

With a full-channel ledger, a development bank would have pre-positioned fertiliser finance for the autumn planting windows.

THE QUESTION ON YOUR DESK

BOARDS AND EXECUTIVE TEAMS

"How do we decide when supply chains, prices and politics move together?"

→ Measurable group-performance coordinates and a protocol your team can run.

FINANCE, RISK AND STRATEGY

"Where is tension stored in our system, and what would a snap cost?"

→ Early-warning indicators and stress tests, priced and expressed as ranges.

WHAT THE PILOT DELIVERS



Full-channel decision brief

Every channel a decision crosses, from supply chains and input prices to people and regulation, each with a named owner.



Entropy-window map

When outcomes are still open and acting is cheapest, and when that window closes.



Range forecasts and a decision log

Cost reported as ranges, not point guesses. One clock, one ledger, dated review points.

THREE MONTHS, ONE LEDGER

MONTH 1 — Map

- Choose one live decision
- Map the decision field
- Inventory every channel
- Baseline and evidence tiers

MONTH 2 — Model

- Range forecast per channel
- Entropy-window map
- Scenarios and options
- Joint facilitated session

MONTH 3 — Decide and transfer

- Full-channel decision brief
- Rehearsal with the board
- Team handover and evaluation
- Plan to scale

Pilot topics. Decisions on high-impact, complex problems and systems; scenarios and options under supply-chain and price shocks; upskilling teams in frameworks and agile discovery.

Format. At least two entities (B2G or B2B) or two countries, each delegating three or more participants, 50/50 gender balance; scales, for example, to seven countries with two delegates each. Subject-matter experts from the facilitator's network join as needed.

WHO LEADS IT

Mateusz (Matthew) Stasiak

PILOT SUPERVISOR & NEUTRAL FACILITATOR · TRAINERS ORGANIZATION

- **20+ years** in group dynamics and training trainers; **20,000+ hours** of facilitation, training, executive coaching and advisory work with teams in the EU, UK, USA, Japan and Saudi Arabia.
- Co-founded **ITFF** (2009) and ran it as COO and Learning Operations Director until 2026: 50+ people across Poland, DACH, APAC and the USA; revenue up 100–300% a year, three years running.
- Participants from hundreds of companies, including Boeing, GE Aviation, BNP Paribas, Danone and Google, plus work for the European Commission. **94%+ satisfaction** under ISO 9001 and ISO 29990.
- MA in Pedagogy (University of Łódź); co-designed PhD-level courses with Łódź University of Technology and AGH Kraków; quantum error-correction training with Google Quantum AI. Author of *Layering of the Universe* (2026).

HOW IT IS MEASURED AND PAID

MEASURED

Kirkpatrick levels 1–4, indicators agreed before the start, and Social Return on Investment, reviewed at 3, 12, 24 and 36+ months.

BUILT TO BE CHECKED

Every claim carries an evidence tier, from [E] established to [P] predicted and falsifiable. Kill criteria are published before launch. Neutral role: one shared ledger for every party.

TERMS

Invoiced at agreed rates, plus an optional performance component that the client triggers and decides against outcomes agreed in advance. Win-win or no deal.

Next step: a short online discovery call to set the objectives of a three-month pilot and agree which institution leads and hosts it. Scoping now for starts from Q1 2027.

Background: *Layering of the Universe*, Master edition 1.0 · CV and references on request · November 2026

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